FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORTS

TAMPA METROPOLITAN AREA YOUNG
MEN'S CHRISTIAN ASSOCIATION, INC.

September 30, 2018

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RIVERO, GORDIMER & COMPANY, P.A.
CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

Governance Board
Tampa Metropolitan Area Young Men's Christian Association, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Tampa Metropolitan Area Young Men's Christian Association, Inc. (the "Association") (a nonprofit organization), which comprise the statement of financial position as of September 30, 2018, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of September 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Tampa Metropolitan Area Young Men's Christian Association, Inc.'s 2017 financial statements, and our report dated January 17, 2018, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards,* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated January 15, 2019, on our consideration of the Association's internal control over financial reporting and on our test of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control over financial reporting and compliance.

Rivero, Gordimer & Company, P.A.

Tampa, Florida
January 15, 2019

Tampa Metropolitan Area Young Men's Christian Association, Inc.

STATEMENT OF FINANCIAL POSITION

September 30, 2018
(With comparative totals for the year ended September 30, 2017)

	2018	2017
ASSETS		
Cash and cash equivalents (note A10)	$ 5,029,677	$ 7,212,676
Investments (notes A3, B and C)	7,879,846	7,349,407
Grants receivable (note A4)	273,463	422,837
Contributions receivable, net (notes A5 and D)	3,331,860	4,466,994
Other receivables	131,785	126,919
Prepaid expenses and other assets	560,805	562,727
Land, buildings and equipment (notes A6, A7 and E)	43,519,497	38,527,840
TOTAL ASSETS	$ 60,726,933	$ 58,669,400
LIABILITIES AND NET ASSETS		
Trade accounts payable and accrued expenses	$ 1,593,042	$ 1,497,973
Construction payables	886,705	-
Unearned membership dues	154,250	133,893
Unearned revenue (note A12)	570,617	449,363
Promissory note (note G)	13,950,000	15,000,000
Notes payable (note H)	2,378,697	1,473,076
Capital lease obligations (note I)	985,645	529,163
Total liabilities	20,518,956	19,083,468
Net assets		
Unrestricted net assets		
Operating	3,714,347	9,508,303
Property and equipment	26,205,155	21,525,601
Total unrestricted net assets	29,919,502	31,033,904
Temporarily restricted net assets (note J)	10,088,818	8,352,371
Permanently restricted net assets	199,657	199,657
Total net assets	40,207,977	39,585,932
TOTAL LIABILITIES AND NET ASSETS	$ 60,726,933	$ 58,669,400

The accompanying notes are an integral part of this statement.

Tampa Metropolitan Area Young Men's Christian Association, Inc.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the year ended September 30, 2018
(With comparative totals for the year ended September 30, 2017)

	Unrestricted	Temporarily Restricted	Permanently Restricted	September 30, 2018 Total	September 30, 2017 Total
Public support and revenue					
Public support					
Contributions	$ 1,879,527	$ 2,600,253	$ -	$ 4,479,780	$ 4,361,616
Grant revenue	1,573,291	33,927	-	1,607,218	1,761,811
Special events - net	804,750	6,250	-	811,000	734,873
United Way allocations	115,909	2,500	-	118,409	153,982
Total public support	4,373,477	2,642,930	-	7,016,407	7,012,282
Other revenue					
Program service fees	10,793,164	60,498	-	10,853,662	10,359,891
Membership dues	16,525,872	-	-	16,525,872	16,021,947
Investment income (note B)	626,087	10,351	-	636,438	849,561
Sales to members	429,976	-	-	429,976	436,127
Miscellaneous revenue	122,496	-	-	122,496	232,853
Total other revenue	28,497,595	70,849	-	28,568,444	27,900,379
Net assets released from restrictions	977,332	(977,332)	-	-	-
Total public support and revenue	33,848,404	1,736,447	-	35,584,851	34,912,661

The accompanying notes are an integral part of this statement.

	Unrestricted	Temporarily Restricted	Permanently Restricted	September 30, 2018 Total	September 30, 2017 Total
Expenses					
Program services					
Adult wellness	7,473,238	-	-	7,473,238	7,355,650
Childcare and family	17,523,993	-	-	17,523,993	17,592,479
Comprehensive youth development	4,743,733	-	-	4,743,733	4,308,305
Total program services	29,740,964	-	-	29,740,964	29,256,434
Supporting services					
Management and general	4,252,131	-	-	4,252,131	3,983,807
Fundraising	969,711	-	-	969,711	392,279
Total supporting services	5,221,842	-	-	5,221,842	4,376,086
Total expenses	34,962,806	-	-	34,962,806	33,632,520
Change in net assets	(1,114,402)	1,736,447	-	622,045	1,280,141
Net assets at beginning of year	31,033,904	8,352,371	199,657	39,585,932	38,305,791
Net assets at end of year	$ 29,919,502	$ 10,088,818	$ 199,657	$ 40,207,977	$ 39,585,932

The accompanying notes are an integral part of this statement.

Tampa Metropolitan Area Young Men's Christian Association, Inc.

STATEMENT OF CASH FLOWS

For the year ended September 30, 2018
(With comparative totals for the year ended September 30, 2017)

	2018	2017
Cash flows from operating activities		
Change in net assets	$ 622,045	$ 1,280,141
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation and amortization	3,940,894	4,578,097
Gain on disposal of equipment	(29,165)	-
Realized and unrealized gains on investments	(636,438)	(849,561)
Contributions restricted for investment in long-term assets	(2,600,253)	(2,634,993)
Changes in operating assets and liabilities		
Receivables	59,870	(223,081)
Prepaid expenses and other assets	1,922	27,891
Accounts payable and accrued expenses	95,069	(893,158)
Unearned membership dues	20,357	(17,041)
Unearned revenue	121,254	164,516
Total adjustments	973,510	152,670
Net cash provided by operating activities	1,595,555	1,432,811
Cash flows from investing activities		
Cash payments for the purchase of equipment and capital improvements	(7,089,454)	(2,373,223)
Sale of investments, net	105,999	1,591,340
Net cash used by investing activities	(6,983,455)	(781,883)
Cash flows from financing activities		
Collection of contributions restricted for investment in long-term assets	3,820,025	2,355,385
Payments on promissory note	(1,050,000)	(962,500)
Proceeds from note payable, net	905,621	1,054,149
Payments on capital lease obligations	(470,745)	(593,689)
Net cash provided by financing activities	3,204,901	1,853,345
Net (decrease) increase in cash and cash equivalents	(2,182,999)	2,504,273
Cash and cash equivalents at beginning of year	7,212,676	4,708,403
Cash and cash equivalents at end of year	$ 5,029,677	$ 7,212,676
Supplemental disclosures of cash flow information		
Cash paid during the period		
Interest	$ 444,415	$ 466,938
Taxes	$ -	$ -
Non-cash investing and financing activities		
Equipment obtained under capital lease obligations	$ 1,189,862	$ 442,648
Construction in progress expenditures incurred but not yet paid	$ 886,705	$ -
Equipment leases reclassified from capital to operating	$ 262,635	$ -

The accompanying notes are an integral part of this statement.

Tampa Metropolitan Area Young Men's Christian Association, Inc.

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended September 30, 2018
(With comparative totals for the year ended September 30, 2017)

	Program Services				Supporting Services				
	Adult Wellness	Childcare and Family	Comprehensive Youth Development	Total Program	Management and General	Fund Raising	Total Support	Total Year Ended September 30, 2018	Total Year Ended September 30, 2017
Salaries	$4,116,393	$6,856,258	$2,233,657	$ 13,206,308	$2,286,210	$404,106	$ 2,690,316	$ 15,896,624	$15,217,633
Employee benefits	309,211	514,960	215,497	1,039,668	335,039	41,216	376,255	1,415,923	1,335,650
Payroll taxes	388,720	617,950	206,654	1,213,324	166,953	39,115	206,068	1,419,392	1,419,908
Total salaries and related expenses	4,814,324	7,989,168	2,655,808	15,459,300	2,788,202	484,437	3,272,639	18,731,939	$17,973,191
Contract services	25,400	1,443,203	896,006	2,364,609	257,656	46,928	304,584	2,669,193	2,595,848
Supplies	210,003	725,236	354,934	1,290,173	37,590	14,591	52,181	1,342,354	1,347,048
Telephone	59,662	171,768	8,781	240,211	72,150	-	72,150	312,361	311,719
Postage and shipping	-	26,075	568	26,643	37,793	636	38,429	65,072	64,896
Occupancy	927,630	2,889,585	157,400	3,974,615	3,163	575	3,738	3,978,353	3,902,408
Maintenance	178,356	245,709	213,334	637,399	63,256	6,113	69,369	706,768	367,340
Printing	7,175	25,423	19,952	52,550	690,588	13,507	704,095	756,645	656,050
Travel	17,227	205,340	109,681	332,248	52,741	8,889	61,630	393,878	351,803
Conference and meetings	72,528	169,408	187,370	429,306	113,060	12,933	125,993	555,299	292,563
National support and other dues	833	340,538	10,707	352,078	33,581	2,155	35,736	387,814	332,651
Awards and grants	-	27,765	3,864	31,629	5,000	-	5,000	36,629	23,486
Insurance	-	76,886	1,359	78,245	39,100	-	39,100	117,345	119,386
Bad debt expense	-	-	-	-	-	369,275	369,275	369,275	-
Miscellaneous	5,382	77,374	3,893	86,649	58,251	9,672	67,923	154,572	249,096
Subtotal	6,318,520	14,413,478	4,623,657	25,355,655	4,252,131	969,711	5,221,842	30,577,497	$28,587,485
Depreciation and amortization	1,037,697	2,795,290	107,907	3,940,894	-	-	-	3,940,894	4,578,097
Interest and financing	117,021	315,225	12,169	444,415	-	-	-	444,415	466,938
Subtotal	1,154,718	3,110,515	120,076	4,385,309	-	-	-	4,385,309	5,045,035
Total expenses	$ 7,473,238	$ 17,523,993	$ 4,743,733	$ 29,740,964	$ 4,252,131	$ 969,711	$ 5,221,842	$ 34,962,806	$33,632,520

The accompanying notes are an integral part of this statement.

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A brief description of the organization and a summary of its significant accounting policies consistently applied in the preparation of the accompanying financial statements follow:

1. Organization

The Tampa Metropolitan Area Young Men's Christian Association, Inc.'s (the "Association"), mission: To put Judeo-Christian principles into practice through programs that build healthy spirit, mind and body for all.

The accompanying financial statements include the Association's administrative office and the accounts of the Association's programs maintained in its following branches:

Bob Gilbertson Central City Family Branch
Bob Sierra Family Branch
Bob Sierra Youth & Family Center
Camp Cristina Branch
Campo Family Branch
Sulphur Springs
Downtown Branch
Dade City Family Branch
East Pasco Branch
South Tampa Family Branch
North Brandon Family Branch
New Tampa Family Branch
Northwest Hillsborough Family Branch
Plant City Family Branch
The Spurlino Family YMCA at Big Bend Road
The First Tee of Tampa Bay (two sites)
YMCA Childcare Services Branch
YMCA Express at West Park Village
Early Headstart

2. Fund Accounting

To ensure observance of limitations and restrictions placed on the use of resources available to the Association, the accounts of the Association are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes.

The Association follows the provisions of FASB Accounting Standards Codification Topic 958 "Not-for-Profit Entities" ("ASC 958"). This requires the Association to distinguish between contributions that increase permanently restricted net assets, temporarily restricted net assets and unrestricted net assets. It also requires recognition of contributed services meeting certain criteria at fair value.

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The Association utilizes restricted and unrestricted groupings to account for its resources. Contributions, grants receivable and pledges receivable are presented in these groupings as applicable, in the accompanying financial statements. ASC 958 requires a statement of financial position, a statement of activities and a statement of cash flows for not-for-profit organizations.

The assets, liabilities and net assets of the Association are reported in self-balancing fund groups as follows:

- Unrestricted - Accounts for all resources over which the Governance Board has discretionary control in carrying on the Association's operations.

- Temporarily Restricted - Accounts for all pledges and contributions restricted to specific Association projects most of which consist of specific programs or capital projects at the branches. Contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions. All contributions are available for unrestricted use unless specifically restricted by the donor.

- Permanently Restricted - Accounts for all pledges and contributions restricted into perpetuity. Terms of these donations require the funds to be segregated from the Association's operating fund. Earnings will be released to the Association for general operations.

3. Investments

Investments consist of mutual funds and money market funds and are presented at fair value.

4. Grants Receivable and Revenue

Grants receivable relate to support received from federal, state, and local grants. None of the amounts receivable at September 30, 2018 are deemed to be uncollectible. Therefore, no provision for uncollectible accounts has been made in the accompanying financial statements.

Revenue from federal, state, and local grants is recorded based upon terms of the grantor allotment which generally provide that revenue is earned when the allowable costs of the specific grant provisions have been incurred.

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Revenue is subject to audit by the grantor and, if the examination results in a disallowance of any expenditure, repayment could be required. Management does not believe that any disallowance that may occur as a result of these audits would have a material impact on the financial statements. The Schedule of Expenditures of Federal Awards provides information by federal grant for the year ended September 30, 2018.

5. Contributions Receivable

Contributions receivable represent unconditional promises to give by donors and are reflected in the financial statements at their net realizable value. The allowance is based on prior years' experience and management's analysis of specific promises made.

6. Land, Buildings and Equipment

Land, buildings and equipment are recorded at either cost or fair value at the date of receipt of donation. The Association follows the practice of capitalizing, at costs, all expenditures for property and equipment in excess of $2,000 and a useful life of three years. The Association's policy is to test land, building and equipment for impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. There were no events or changes in circumstances indicating that the carrying amounts may not be recoverable at September 30, 2018.

7. Depreciation and Amortization

Depreciation and amortization are recorded based on the cost of the underlying assets over the estimated useful lives, principally on a straight-line basis. Furniture and equipment are depreciated over their estimated useful lives (primarily three to seven years). Buildings and leasehold improvements are depreciated or amortized over their estimated useful lives (primarily fifteen to thirty years).

8. Donated Services

No amounts have been recorded for donated services, since no objective basis is available to measure the value of such services. However, a substantial number of volunteers have donated significant amounts of their time in the Association's program services and its fund-raising campaign.

9. Gift In-Kind

The Association is the recipient of materials and rental facilities of approximately $300 for the year ended September 30, 2018, which have been recorded in the accompanying statement of functional expenses as supplies and occupancy expenses, as well as in the accompanying statement of activities as contributions.

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

10. Cash Equivalents

Cash equivalents consist of highly liquid short-term money market instruments or certificates of deposit with an original maturity of three months or less.

11. Unearned Membership Dues

The Association's members pay membership fees in advance for annual, semi-annual, or quarterly membership. Certain prepaid memberships were received but not earned as of September 30, 2018. Included in the accompanying financial statements are $154,250 of unearned membership fees at September 30, 2018.

12. Unearned Revenue

Unearned revenue includes income received in advance of $190,000 in 2013 for a 50 year cell tower lease on the property of one of the Association's branches. Approximately $171,000 has not been earned as of September 30, 2018. Unearned revenue also includes payments received in advance of approximately $354,000 for programs such as sports leagues and after school care and payments received in advance of approximately $46,000 for scholarships and other unearned revenue for the year ended September 30, 2018.

13. Functional Allocation of Expenses

The costs of providing the Association's various programs and other activities have been summarized on a functional basis in the accompanying statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited as shown in the statement of functional expenses.

14. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amount of revenues and expenses during the reporting period. The most sensitive estimates affecting the financial statements are the collectability of pledges and the useful lives of capital assets. Actual results could differ from these estimates.

15. Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total, but not by asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles accepted in the United States of America. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended September 30, 2017, from which the summarized information was derived.

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Certain amounts from the September 30, 2017 financial statements have been reclassified to conform to the September 30, 2018 presentation.

16. Income Taxes

The Association is a non-profit agency under the laws of the State of Florida and is exempt from federal taxes under Section 501(c)(3) of the Internal Revenue Code.

The Internal Revenue Code provides for taxation of unrelated business income under certain circumstances. The Association believes that it has no liability for taxes with respect to business income. However, such status is subject to final determination upon examination of the related income tax returns by the appropriate taxing authorities.

The Association follows Accounting Standards Codification Topic 740, "Income Taxes" ("ASC 740"), A component of this standard prescribes a recognition and measurement threshold of tax positions taken or expected to be taken in a tax return. For those benefits to be recognized, a tax position must be more-likely-than-not to be sustained upon examination by taxing authorities. The Association's policy is to recognize interest and penalties associated with tax positions under this standard as a component of tax expense, and none was recognized since there was no material impact of the application of this standard for the year ended September 30, 2018. The Association's information returns are open to IRS examination for the 2015 tax year and all subsequent periods.

17. Special Events

The Association conducts special events for the purpose of raising money for annual operations. The Association had special events revenue of approximately $940,200 and related expenses of approximately $129,200 during the year ended September 30, 2018.

NOTE B - INVESTMENTS

Investments include the following as of September 30, 2018:

	Cost	Market
Managed portfolio of mutual funds	$ 6,886,129	$ 7,692,202
Money market funds	187,644	187,644
Total investments	$ 7,073,773	$ 7,879,846

NOTE B - INVESTMENTS - Continued

Investment income for the year ended September 30, 2018 is summarized as follows:

Interest and dividends	$	148,364
Investment fees paid		(64,958)
Realized and unrealized gains		553,032
Total investment income	$	636,438

NOTE C - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Association has adopted the FASB Accounting Standards Codification Topic. 820, "Fair Value Measurements" ("ASC 820") which establishes a framework for using fair value to measure assets and liabilities and defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) as opposed to the price that would be paid to acquire the asset or received to assume the liability (an entry price).

Under ASC 820, a fair value measure should reflect the assumptions that market participants would use in pricing the asset or liability, including the assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. ASC 820 requires disclosures that stratify statement of financial position amounts measured at fair value based on inputs the Association used to derive fair value measurements.

These strata include:

- Level 1 valuations, where the valuation is based on quoted market prices for identical assets or liabilities traded in active markets (which include exchanges and over-the counter markets with sufficient volume),

- Level 2 valuations, where the valuation is based on quoted market prices for similar instruments traded in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market, and

- Level 3 valuations, where the valuation is generated from model-based techniques that use significant assumptions not observable in the market, but observable based on Association-specific data.

The following table presents financial assets and liabilities measured at fair value on a recurring basis as of at September 3, 2018:

NOTE C - FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

	Level 1	Level 2	Level 3	Fair Value
Assets				
Mutual funds	$ 7,692,204	$ -	$ -	$ 7,692,204
Money market funds	187,642	-	-	187,642
	$ 7,879,846	$ -	$ -	$ 7,879,846

NOTE D - CONTRIBUTIONS RECEIVABLE

Contributions receivable, net represent unconditional promises to give by donors from various fundraising campaigns by the Association. During 2018, the Association maintained several capital campaigns for the purpose of raising contributions for investments in long-term assets.

Contributions receivable, less discount and allowances, at September 30, 2018 are summarized as follows:

	Annual Campaign	Capital Campaigns	Total
Total contributions receivable	$ 1,156,403	$ 3,110,608	$ 4,267,011
Less allowance for uncollectible amounts	(858,627)	(13,309)	(871,936)
Less discount for present value (3.5%)	-	(63,215)	(63,215)
Net contributions receivable	$ 297,776	$ 3,034,084	$ 3,331,860

Anticipated collection periods of contributions receivable at September 30, 2018 are summarized as follows:

Due within one year	$ 2,395,075
Due within two to five years	936,785
	$ 3,331,860

During 2018, the Organization wrote off approximately $369,000 of pledges that were deemed to be uncollectible.

NOTE E - LAND, BUILDINGS AND EQUIPMENT

A summary of land, buildings and equipment at September 30, 2018 is as follows:

Land	$ 7,490,587
Buildings and improvements	65,368,763
Furniture and equipment	14,908,364
Capital leased equipment	1,189,862
Construction in progress	7,618,929
	96,576,505
Less accumulated depreciation	(53,057,008)
Total land, building and equipment	$ 43,519,497

NOTE F - COMMITMENTS

1. Pension Plans

Substantially all full time Association employees are participants in a retirement plan administered by the Young Men's Christian Association Retirement Fund (the Plan). The Plan is a defined contribution plan and requires a contribution of 12% of participants' salaries. To be eligible to be enrolled in the Plan, participants must have completed 1,000 hours of service during each of any two 12-month periods, beginning with date of hire. These two years do not have to be consecutive. Participants must be at least 21 years of age. Once participants are eligible, they will be enrolled in the plan and immediately vested. Total expense was approximately $943,000 for the year ended September 30, 2018.

2. Operating Leases

A portion of the Association's operations are conducted in facilities under leases classified as operating leases. In addition, certain equipment is also leased under operating leases. The following is a schedule by years of approximate minimum rental payments for such operating leases expiring at various dates through 2022:

Year ending September 30,	
2019	$ 489,000
2020	356,000
2021	245,000
2022	134,000
Net minimum payments required	$ 1,224,000

Rent expense for the year ended September 30, 2018 was approximately $352,000.

NOTE F - COMMITMENTS - Continued

3. Line of Credit

In September 2018, the Association entered into an agreement for a $2,100,000 revolving line of credit from Regions Bank. There were no drawings for the year ended September 30, 2018.

4. National Support

The Association is a member of the YMCA of the USA. The Association pays approximately 1% of earned revenue subject to financial support and not to exceed a maximum threshold established by the YMCA of the USA for national support. The national support expense was approximately $339,000 for the year ended September 30, 2018. The amount is included in national support on the statement of functional expenses.

NOTE G - PROMISSORY NOTE

The Association was obligated under a promissory note in the amount of $23,400,000 in favor of the Hillsborough County Industrial Development Authority (the "Authority") in conjunction with the Authority's issuance of $23,400,000 in Hillsborough County Industrial Development Authority Variable Rate Demand Revenue Bonds (Tampa Metropolitan Area Young Men's Christian Association, Inc. Project) Series 2000 (the "Bonds") issued on June 28, 2000, to finance the cost of acquisition, construction, renovation, and equipping of certain YMCA facilities to be located in Hillsborough County, Florida.

The bond proceeds were loaned to the Association under a loan agreement between the Authority and the Association. The Authority, through a trust indenture between the Authority and the Bank of New York (the "Trustee"), assigned its rights under the loan agreement and the promissory note to the Trustee as security for the bonds, which was secured by a letter of credit in an amount sufficient to pay the outstanding principal and interest on, or purchase price of the bonds, not to exceed $23,736,575.

On May 15, 2013, the Association entered into a Revenue Refunding Bond ("Financing Agreement") with the Authority and Regions Capital Advantage, Inc. ("Bondholder") to repay and retire the outstanding principal on the Bonds described above with the issuance of an industrial revenue bond in the amount of $16,400,000. At the same time, the Association entered into a loan agreement with Regions Bank for a loan of $16,400,000. The Financing Agreement bears interest at a fixed rate of 2.65% and is secured by contributions receivable and property of the Association. Principal payments were deferred through June 1, 2016, therefore, the Association began making principal payments during the year ended September 30, 2016. Interest payments are due and payable monthly through maturity on May 1, 2029. The Financing Agreement contains certain financial and non-financial covenants, including specific semi-annual financial ratios with which the Association is in compliance at September 30, 2018.

NOTE G - PROMISSORY NOTE - Continued

Bond principal maturities are as follows:

Year ending September 30,	
2019	$ 1,050,000
2020	1,116,668
2021	1,250,004
2022	1,250,004
2023	1,250,004
Thereafter	8,033,320
	$ 13,950,000

NOTE H - NOTES PAYABLE

On May 9, 2016, the Association entered into a commercial loan agreement with Regions Bank to finance construction in process to renovate the Bob Sierra branch. The Association drew $1,500,000 on the loan. Principal payments began March 2017 which range from $8,675 to $10,208 plus 3.9% interest with a balloon payment due May 2025 for the remaining unpaid principal and interest. The loan is secured by real property and has a balance of $1,378,697 at September 30, 2018.

On September 24, 2018, the Association entered into a commercial loan agreement with Regions Bank to finance construction in process at the South County branch. The Association drew $1,000,000 on the loan. Principal payments began October 2018 and range from $10,313 to $13,624 plus 4.65% interest ending in September 2025. The loan is secured by real property and has a balance of $1,000,000 at September 30, 2018.

Principal maturities are as follows:

Year ending September 30,	
2019	$ 217,543
2020	240,910
2021	257,776
2022	264,202
2023	270,934
Thereafter	1,127,332
	$ 2,378,697

NOTE I - CAPITAL LEASES

The Association leases fitness equipment and buses which are accounted for as capital leases. The following is a schedule of leased equipment under capital leases at September 30, 2018:

Leased equipment	$ 1,189,862
Less accumulated depreciation	(171,447)
	$ 1,018,415

Minimum lease payments under capital leases at September 30, 2018 and for each of the next five years and in the aggregate, are as follows:

Year ending September 30,	
2019	$ 364,632
2020	364,632
2021	147,132
2022	103,632
2023	94,996
Total minimum payments required	1,075,024
Less amount representing interest	(89,379)
Net minimum payments required	$ 985,645

NOTE J - TEMPORARILY RESTRICTED CONTRIBUTIONS

Temporarily restricted net assets at September 30, 2018 consist of the following:

2018 Annual Campaign	$ 46,568
South County Capital Campaign	7,000,000
Facility and Programs	3,042,250
Total	$ 10,088,818

NOTE K - SUBSEQUENT EVENTS

The Association has evaluated events and transactions occurring subsequent to September 30, 2018 as of January 15, 2019, which is the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

TAMPA METROPOLITAN AREA YOUNG MEN'S
CHRISTIAN ASSOCIATION, INC.

September 30, 2018

Tampa Metropolitan Area Young Men's Christian Association, Inc.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the year ended September 30, 2018

Federal Grantor / Program Title	Pass-through Entity Identifying Number	Federal CFDA Number	Expenditures	Amounts Provided to Subrecipients
U.S. Department of Health and Human Services				
Indirect Program				
Early Childhood Development				
Passed-through Hillsborough County				
Board of Commissioners				
Head Start	16-0824	93.600	$ 994,403	$ 661,041
Total U.S. Department of Health and Human Services			994,403	661,041
U.S. Department of Housing and Urban Development				
Indirect Program				
Strengthens Communities				
Passed-through Hillsborough County				
Board of Commissioners	11-1138	14.218	13,325	-
Total U.S. Department of Housing and Urban Development			13,325	-
Total expenditures of federal awards			$ 1,007,728	$ 661,041

The accompanying notes are an integral part of this schedule.

Tampa Metropolitan Area Young Men’s Christian Association, Inc.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

September 30, 2018

NOTE A - BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of Tampa Metropolitan Area Young Men’s Christian Association, Inc. (the "Association") and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Association, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Association.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. The Association has elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

NOTE C - CONTINGENCIES

These federal programs are subject to financial and compliance audits by grantor agencies which, if instances of material noncompliance are found, may result in disallowed expenditures and affect the Association's continued participation in specific programs. The amounts, if any, of expenditures which may be disallowed by the grantor agencies cannot be determined at this time, although the Association expects such amounts, if any, to be immaterial.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

TAMPA METROPOLITAN AREA YOUNG MEN'S CHRISTIAN ASSOCIATION, INC.

September 30, 2018

RG&Co

RIVERO, GORDIMER & COMPANY, P.A.
CERTIFIED PUBLIC ACCOUNTANTS

Member
American Institute of Certified Public Accountants
Florida Institute of Certified Public Accountants

Herman V. Lazzara
Marc D. Sasser
Sam A. Lazzara
Kevin R. Bass
Jonathan E. Stein
Stephen G. Douglas
Michael E. Helton
Christopher F. Terrigino
James K. O'Connor
Richard B. Gordimer, of Counsel
Cesar J. Rivero, in Memoriam (1942-2017)

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Governance Board
Tampa Metropolitan Area Young Men's Christian Association, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Tampa Metropolitan Area Young Men's Christian Association, Inc. (the "Association") (a nonprofit organization), which comprise the statement of financial position as of September 30, 2018, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 15, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bueno, Gordimer & Company, P.A.

Tampa, Florida
January 15, 2019

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR
EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER
COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

TAMPA METROPOLITAN AREA YOUNG MEN'S
CHRISTIAN ASSOCIATION, INC.

September 30, 2018

RG&Co

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INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Governance Board
Tampa Metropolitan Area Young Men's Christian Association, Inc.

Report on Compliance for Each Major Federal Program

We have audited Tampa Metropolitan Area Young Men's Christian Association, Inc.'s (the "Association") (a nonprofit organization) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Association's major federal programs for the year ended September 30, 2018. The Association's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with the federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200*, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Association's compliance.

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Opinion on Each Major Federal Program

In our opinion, the Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2018.

Report on Internal Control Over Compliance

Management of the Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Bueno, Gardiner & Company, P.A.

Tampa, Florida
January 15, 2019

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

TAMPA METROPOLITAN AREA YOUNG MEN'S
CHRISTIAN ASSOCIATION, INC.

September 30, 2018

Tampa Metropolitan Area Young Men's Christian Association, Inc.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

For the year ended September 30, 2018

Section I - Summary of Auditors' Results

Financial Statements

Type of auditors' report issued on whether the financial statements were prepared in accordance with GAAP:	Unmodified
Internal control over financial reporting	
Material weakness(es) identified?	___ yes X no
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	___ yes X none reported
Noncompliance material to financial statements noted?	___ yes X no

Federal Awards

Internal control over major programs	
Material weakness(es) identified?	___ yes X no
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	___ yes X none reported
Type of auditors' report issued on compliance for major federal programs	Unmodified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	___ yes X no

Identification of major federal programs:

CFDA Number	Name of Federal Program
93.600	Head Start

Dollar threshold used to distinguish between type A and type B programs	$ 750,000
Auditee qualified as low-risk auditee under provisions of the Uniform Guidance?	X yes ___ no

Section II - Financial Statement Findings

No matters were reported for the year ended September 30, 2018 and there were no prior year audit findings to be reported.

Section III - Federal Award Findings and Questioned Costs

No matters were reported for the year ended September 30, 2018 and there were no prior year audit findings to be reported.

Section IV - Other Issues

No summary schedule of prior year audit findings is required because there were no prior year audit findings related to federal programs.